

PMA
HAS IT COVERED
COOPERATIVELY

PICK MARKETING ASSOCIATES, INC.

79 North Franklin Turnpike, Suite 202, Ramsey, NJ 07446

Tel. (201) 818-9181, Fax (201) 818-6878

ATTACHED IS YOUR SEPTEMBER 1997 PMA BENEFITS STATEMENT.

FOR A QUICK UP-TO-DATE MINUTE REPORT ON YOUR AFFILIATE ACCRUAL FUND, CALL 1-800-334-8682, EXT. 3521, 3545, 3140 OR 3078 FOR BALANCE AND RECENT TRANSACTIONS.

- Vince Montini, President

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LOG#:

PEER MARKETING ASSOCIATES, INC.

16 Acadian Ave., Suite C1
Paramus NJ, 07652

October 7, 1997

Mailing Address

MIDDLESEX TOB. & CONFECTIONARY
ATTN: MR. SANDER KATZ
450 FLORIDA GROVE ROAD
PERTH AMBOY, NJ 08861-

Manager WOLFE L
Manager Reg/Div 1240
Paying Account 9994310
Shipping Account 4233600
Brand Family FOCUS
Region/Division 1330

***** SUMMARY OF MEMBER BENEFITS *****

	Monthly Volume (ctns)	Off Invoice (\$)	Monthly Rebate (\$)	Invoice Terms & EFT (\$)	Total Rebate (\$)
January	180	360	0	53	413
February	300	600	0	89	689
March	600	1,200	0	187	1,387
April	180	360	0	56	416
May	300	600	0	94	694
June	240	480	0	75	555
July	420	840	0	132	972
August	240	480	0	75	555
September	360	720	0	121	841
October	0	0	0	0	0
November	0	0	0	0	0
December	0	0	0	0	0
Total	2,820	5,640	0	882	6,522

	Monthly Volume (ctns)	Alliance Accrual Earned	Alliance Accrual Used	Alliance Accrual Remaining
Bal Forwd				2,454
January	180	908	0	3,362
February	300	255	0	3,617
March	600	510	0	4,127
April	180	189	542	3,774
May	300	315	0	4,089
June	240	252	0	4,341
July	420	773	0	5,114
August	240	252	0	5,366
September	360	725	0	6,091
October	0	0	0	0
November	0	0	0	0
December	0	0	0	0
Total	2,820	4,179	542	6,091

	Monthly Volume (ctns)	Share of Category (\$0-\$0.50)
January	180	0
February	300	0
March	600	0
April	180	0
May	300	0
June	240	0
July	420	0
August	240	0
September	360	0
October	0	0
November	0	0
December	0	0
Total	2,820	0

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